



**PARTNERSHIP**  
Home Medical Equipment



# With the right partner, **you can accomplish more**

Cardinal Health™ at-Home operates as an extension of your business, providing you with support through the industry’s rapidly changing market conditions. We keep you informed, offer guidance, and are fully committed to helping you advance your business forward.

## **CORE BENEFITS**

### **Sales Account Consultant**

Lean on our trusted team for consultative support to enhance your patient experience while achieving your operational and financial goals.

- Local representatives
- Industry market insights
- Routine business reviews

### **Insightful data analytics**

Gain access to GrowthEssentials™ — a cloud-based analytical tool with actionable insights to optimize revenue or enhance your patient relationships.

- Patient attrition, retention, and acquisition rates
- Order consolidation opportunities and forecasting
- Key performance indicators

### **Industry alliances**

We support trusted groups of diverse leaders collaborating to bring better solutions to the home medical equipment industry.

- Brightree
- AAHomecare
- VGM
- State and regional associations

## **See what your business can do with the right support.**

Contact your Cardinal Health™ at-Home sales representative or call **1.800.860.8027** or visit **cardinalhealth.com/atHome-HME**.